

BITNET offer for Two Way Satellite Services based on DirecWay Products

Prices for the Romanian market – March 2006

Hughes Network System Solution based on **DirecWay** terminals is designed for **private individuals, small businesses** and now also for professional ISP and Corporate Applications.

As of February 2006, BITNET offers the new and spectacular two way satellite services platform DW7000, as the new terminal for professional use and services without limitation.

The DW7000 terminal provides absolutely unique service capabilities, with up to 2 Mb/s uplink and 96 Mb/s down load capability, this terminal has a price performance level which is unmatched in the industry.

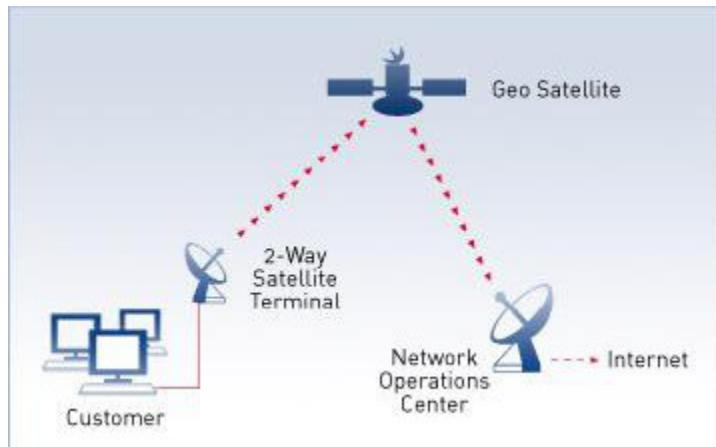
The DW7000 solution with the new high end professional grades of service is also an idea solution to provide community systems, where the DW7000 satellite terminal provides the broadband connection to the internet and where the IP signal is shared by a local community by means of distribution of the IP signal via a WiFi or WiMAX wireless network or by means of some other distribution network.

In case you need a broadband connection to internet and there is no terrestrial way of getting it, then **Satellite Technology** is the right solution for your needs.

Advantages of satellite technology:

- o Always-On Internet Access (24/365)
- o Broadband asymmetric connection optimized for browsing and e-mail
 - o Full geographic coverage - no constrains
 - o You move, your connection to internet moves with you
 - o Optional HNSE services such as Voice over IP and SSL VNP

The picture below explains the technology of the satellite connection to internet.



Hardware Description and Pricing

The terminals are **delivered as a set** consisting of an outdoor and an indoor unit. The outdoor unit includes antenna (size depending on the location of the site), feed support, azel-head and RFU head. The indoor part includes satellite gateway, receiver and transmitter module and a router.

- 1) Our current standard DW7000 offer:



DW7000

Supports up to 50 computers

Reseller price

1.750 EUR (min 5 units/order)

End user price

1900 EUR (1 unit/order)

- 2) Our phase out DW6000 offer, dependant on availability:



DW6000

Supports 1-10 computers

Reseller price

750 EUR (5-10 units/order)

825 EUR (2-5 units / order)

End user price

900 EUR (1 unit / order)

- 3) Offer of used product



DW4020

Supports 1-25 computers

Reseller price

500 EUR (5-10 units/order)

550 EUR (2-5 units / order)

End user price

600 EUR (1 unit / order)

Antenna sizes for all terminals, depending on location (in Romania):

o 98 cm

o 120 cm

For all terminals:

One time Set UP Fee: 200 EUR

One time Public IP Address: 75 EUR each

Outdoor unit installation: not included, site dependent.

Grades of Service Description and Pricing

All these Services are available with the new DW7000 Platform, on satellites Eutelsat W1 (10⁰ East) and W3A (7⁰ East).

A) Classic Services

Note:

1. Please realize that services marked with * are also for DW6000/ DW4020.
2. With the introduction of the superior DW7000 platform, HNSE has announced the phase out of the DW4020 and DW6000 platforms. This does not mean that the service on these platforms will not be supported any longer, on the contrary, the services on these platforms will be continued as before. The only consequence of this phase out is that the production will stop, the supply of new units will consequently stop and there will not be any further enhancements to these platforms.
3. Daily/Monthly limit is the amount of traffic where FAP could apply.

Service Plan	Download	Upload	Contention	Daily Limit Without FAP	Monthly Limit	Price
Home 500 *	512 kbps	128 kpbs	50	25 MB	0,5GB	105 EUR
Office 500 *	512 kbps	128 kpbs	50	50 MB	1 GB	160 EUR
Office 500M	512 kbps	256 kpbs	50	100 MB	2GB	245 EUR
Office 1000 *	1000 kbps	128 kbps	50	100 MB	2GB	315 EUR
Office 1000M	1000 kbps	256 kbps	50	200 MB	4GB	475 EUR
Office 2000 *	2000 kbps	128 kbps	50	200 MB	4GB	630 EUR

B) High End" Classic Services - only for DW7000

Service Plan	Download	Upload	Contention	Daily Limit Without FAP	Monthly Limit	Price
Business 2000	2000 kbps	512 kbps	40	400 MB	8GB	925 EUR
Business 2000M	2000 kbps	1024 kbps	40	800 MB	16 GB	1.600 EUR

C) Premier Services - only for DW7000

Service Plan	Download	Upload	Contention	Daily Limit Without FAP	Monthly Limit	Price
Business 4000	4000 kbps	1024 kbps	10	unlimited	unlimited	4.700 EUR
Business 4000M	4000 kbps	2048 kbps	10	unlimited	unlimited	5.300 EUR
Business 500S	512 kbps	512 kbps	10	unlimited	unlimited	900 EUR
Business 1000S	1024 kbps	1024 kbps	10	unlimited	unlimited	1.650 EUR
Business 2000S	2048 kbps	2048 kbps	10	unlimited	unlimited	3.200 EUR

*All Prices for equipments are excluding VAT and
Ex-works from warehouse in Prague, Czech Republic.*